

CITY OF MONTROSE

MONTHLY SALES, USE & EXCISE TAX REPORT

Date: January 11, 2017

Month	Retail Sales Tax 3.0%			Construction Use Tax 3.0%			Use & Auto Tax 3.0%		
	<i>Current Year 2016</i>	<i>Prior Year 2015</i>	<i>% of Increase/Decrease</i>	<i>Current Year 2016</i>	<i>Prior Year 2015</i>	<i>% of Increase/Decrease</i>	<i>Current Year 2016</i>	<i>Prior Year 2015</i>	<i>% of Increase/Decrease</i>
Jan	1,004,871	1,013,807	-0.9%	6,716	6,303	6.6%	55,775	67,126	-16.9%
Feb	1,013,092	973,433	4.1%	22,137	3,243	582.6%	76,987	106,818	-27.9%
Mar	1,164,840	1,109,692	5.0%	32,404	24,547	32.0%	91,813	94,165	-2.5%
Apr	1,058,660	1,005,564	5.3%	12,335	11,392	8.3%	75,302	76,352	-1.4%
May	1,149,140	1,061,977	8.2%	40,564	38,615	5.0%	81,854	82,793	-1.1%
June	1,308,540	1,248,209	4.8%	58,618	19,459	201.2%	109,798	218,915	-49.8%
July	1,294,571	1,215,389	6.5%	31,423	7,836	301.0%	112,738	118,590	-4.9%
Aug	1,235,917	1,158,707	6.7%	13,925	14,238	-2.2%	102,742	87,674	17.2%
Sept	1,286,986	1,184,644	8.6%	16,566	12,967	27.8%	92,093	103,647	-11.1%
Oct	1,159,858	1,111,851	4.3%	32,374	11,146	190.5%	87,304	92,604	-5.7%
Nov	1,101,339	1,091,333	0.9%	20,179	16,908	19.3%	164,669	85,572	92.4%
Dec		1,419,619			12,066			78,027	
YTD Total	12,777,814	12,174,606	5.0%	287,241	166,654	72.4%	1,051,075	1,134,255	-7.3%

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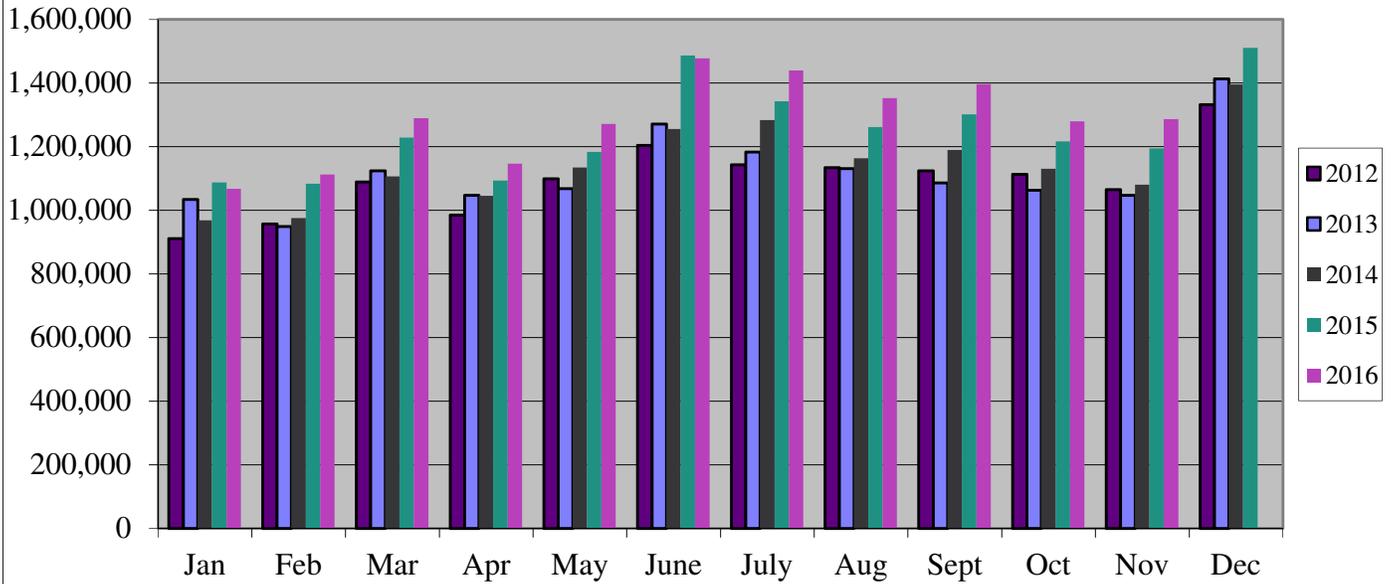
Month	Total Collected Sales and Use Tax			Sales and Use Budget		Montrose Recreation District 0.3%		
	<i>Current Year 2016</i>	<i>Prior Year 2015</i>	<i>% of Increase/Decrease</i>	<i>Budget 2016</i>	<i>Budget Variance 2016</i>	<i>Current Year 2016</i>	<i>Prior Year 2015</i>	<i>% of Increase/Decrease</i>
Jan	1,067,362	1,087,236	-1.8%	1,020,388	4.6%	106,725	109,041	-2.1%
Feb	1,112,216	1,083,494	2.7%	1,028,093	8.2%	111,208	108,337	2.7%
Mar	1,289,057	1,228,404	4.9%	1,189,745	8.3%	126,899	122,592	3.5%
Apr	1,146,297	1,093,308	4.8%	1,051,390	9.0%	117,046	109,277	7.1%
May	1,271,558	1,183,385	7.5%	1,152,490	10.3%	129,204	118,274	9.2%
June	1,476,956	1,486,583	-0.6%	1,396,659	5.7%	145,388	149,123	-2.5%
July	1,438,732	1,341,815	7.2%	1,282,920	12.1%	142,140	134,988	5.3%
Aug	1,352,584	1,260,619	7.3%	1,213,342	11.5%	135,371	126,000	7.4%
Sept	1,395,645	1,301,258	7.3%	1,245,357	12.1%	141,155	130,058	8.5%
Oct	1,279,536	1,215,601	5.3%	1,166,654	9.7%	125,830	122,321	2.9%
Nov	1,286,187	1,193,813	7.7%	1,148,629	12.0%	129,623	119,318	8.6%
Dec		1,509,712		1,447,054			150,863	
YTD Total	14,116,130	13,475,515	4.8%	12,895,667	9.5%	1,410,589	1,349,329	4.5%

	Hotel Excise Tax 0.90%			Restaurant Excise Tax 0.80%			Total Collected Hotel & Restaurant Tax		
Month	<i>Current Year 2016</i>	<i>Prior Year 2015</i>	<i>% of Increase/ Decrease</i>	<i>Current Year 2016</i>	<i>Prior Year 2015</i>	<i>% of Increase/ Decrease</i>	<i>Current Year 2016</i>	<i>Prior Year 2015</i>	<i>% of Increase/ Decrease</i>
Jan	4,144	3,994	3.8%	25,156	25,767	-2.4%	29,300	29,761	-1.5%
Feb	4,729	4,059	16.5%	28,472	25,145	13.2%	33,201	29,204	13.7%
Mar	4,991	5,023	-0.6%	32,983	29,412	12.1%	37,974	34,435	10.3%
Apr	4,894	4,919	-0.5%	29,471	27,980	5.3%	34,365	32,899	4.5%
May	7,363	7,946	-7.3%	33,263	32,397	2.7%	40,626	40,343	0.7%
June	11,689	9,284	25.9%	34,931	32,139	8.7%	46,620	41,423	12.5%
July	14,621	14,872	-1.7%	38,719	35,297	9.7%	53,340	50,169	6.3%
Aug	15,254	13,780	10.7%	33,423	33,104	1.0%	48,677	46,884	3.8%
Sept	11,048	11,485	-3.8%	35,138	31,830	10.4%	46,186	43,315	6.6%
Oct	9,139	7,526	21.4%	32,557	30,859	5.5%	41,696	38,385	8.6%
Nov	5,469	4,265	28.2%	26,793	25,984	3.1%	32,262	30,249	6.7%
Dec		4,092			28,794			32,886	
YTD	93,341	87,153	7.1%	350,906	329,914	6.4%	444,247	417,067	6.5%

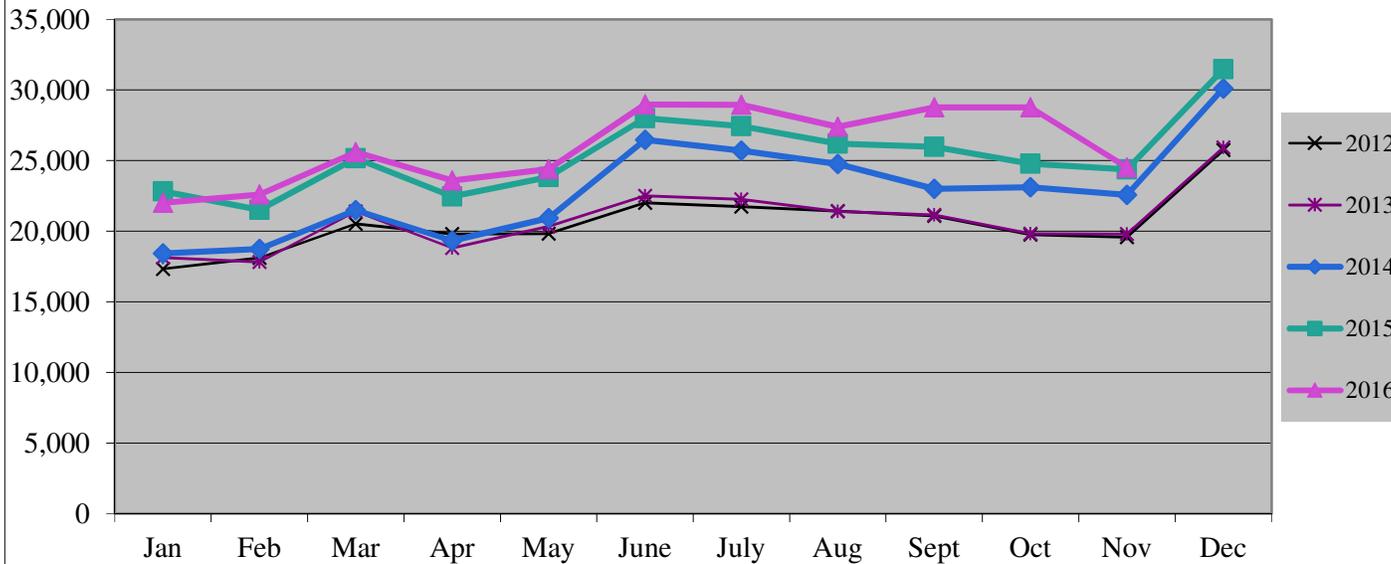
Hotel & Rest. Budget		
Month	<i>Budget 2016</i>	<i>Budget Variance 2016</i>
Jan	28,562	2.6%
Feb	28,029	18.5%
Mar	33,050	14.9%
Apr	31,577	8.8%
May	38,732	4.9%
June	39,775	17.2%
July	48,193	10.7%
Aug	45,037	8.1%
Sept	41,601	11.0%
Oct	36,852	13.1%
Nov	29,032	11.1%
Dec	31,560	
YTD	400,440	10.9%

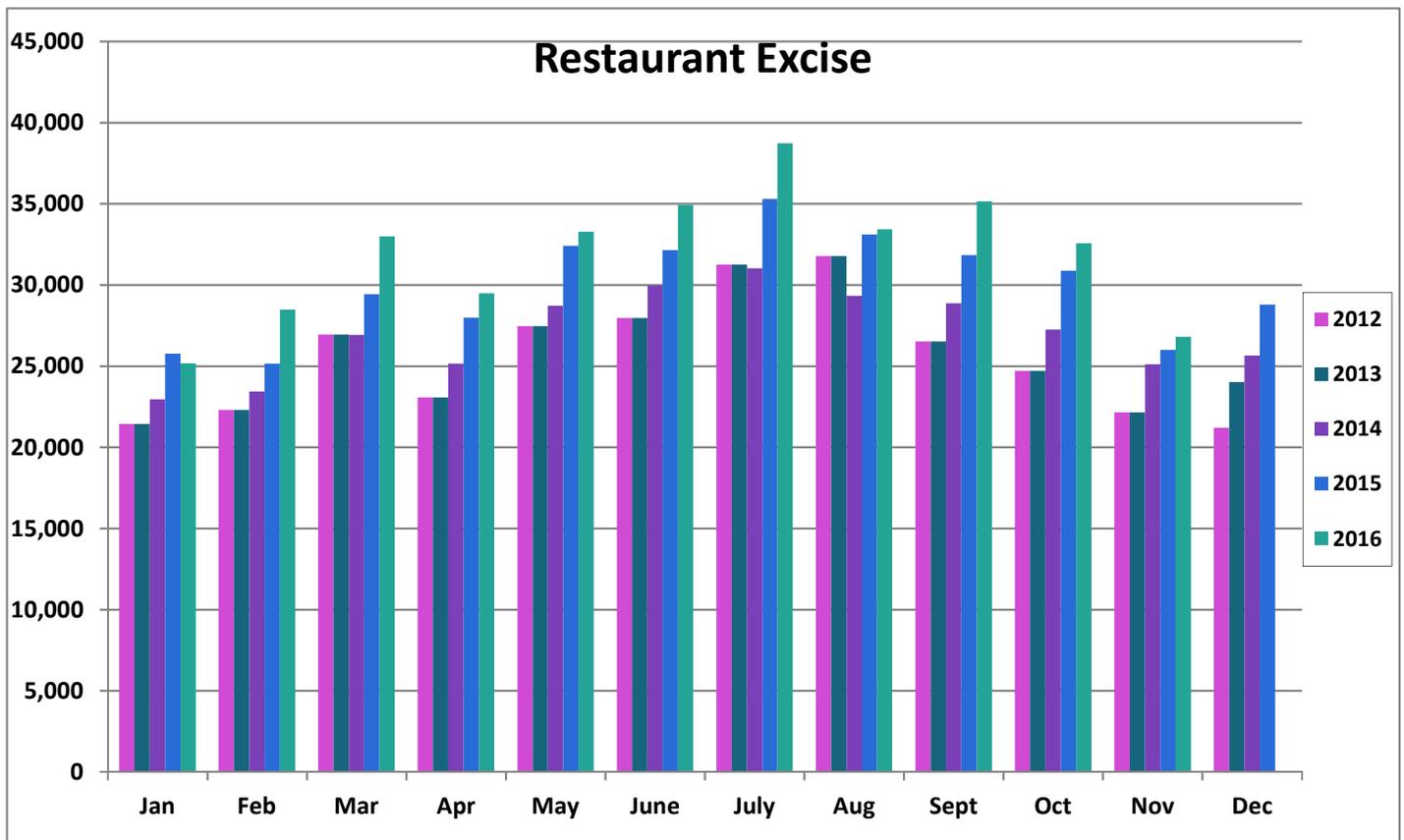
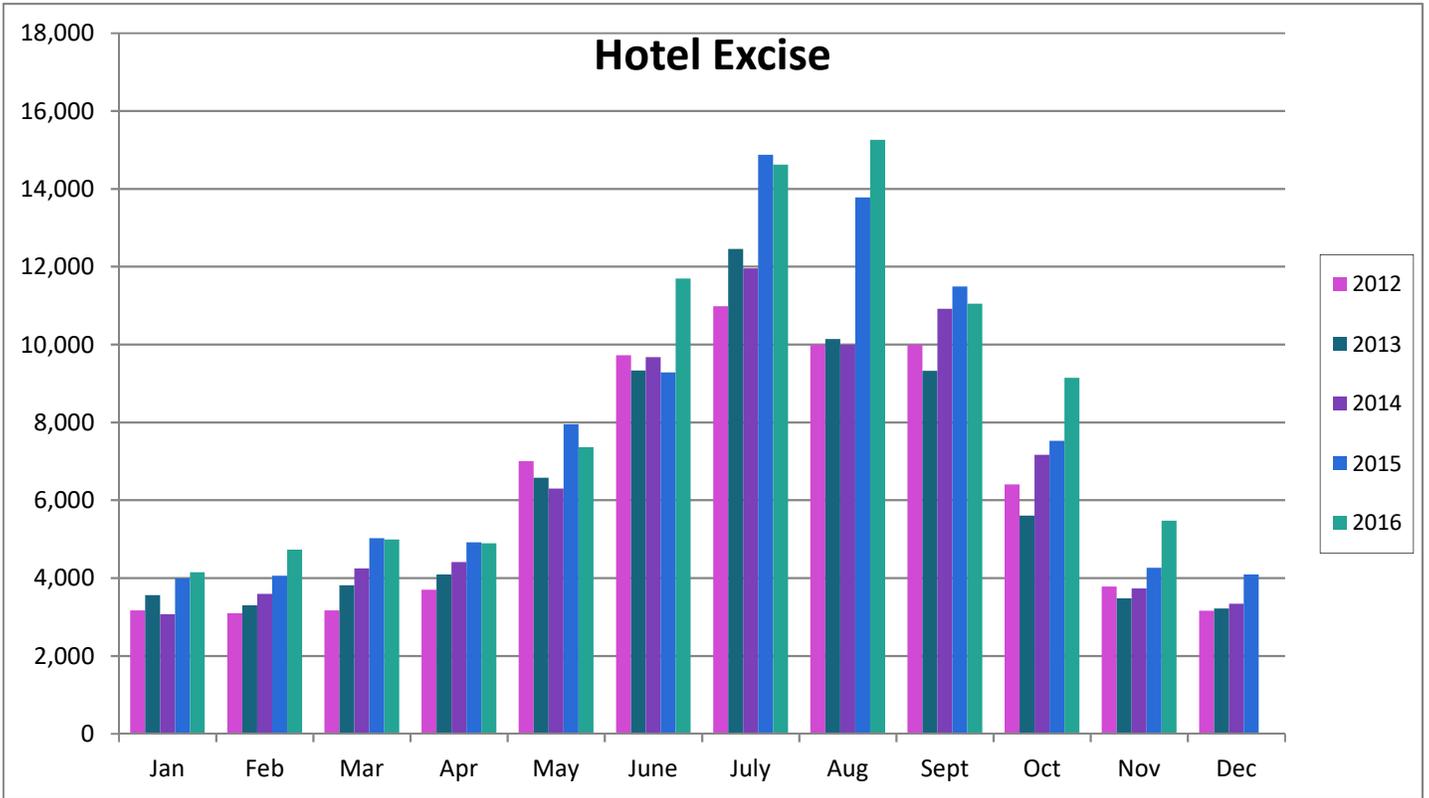
Retail Enhancement Program			
Month	<i>Current Year 2016</i>	<i>Prior Year 2015</i>	<i>% of Increase/ Decrease</i>
Jan	22,008	22,814	-3.5%
Feb	22,584	21,507	5.0%
Mar	25,577	25,162	1.6%
Apr	23,577	22,445	5.0%
May	24,394	23,837	2.3%
June	28,974	27,992	3.5%
July	28,953	27,441	5.5%
Aug	27,384	26,204	4.5%
Sept	28,762	25,969	10.8%
Oct	28,762	24,785	16.0%
Nov	24,514	24,380	0.5%
Dec		31,457	
YTD	285,489	272,536	4.8%

TOTAL CITY SALES & USE TAX



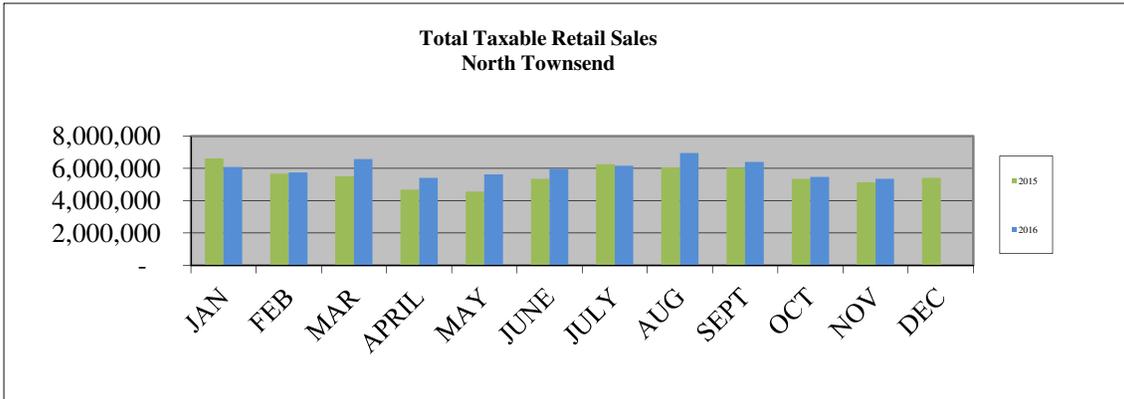
Retail Enhancement Program



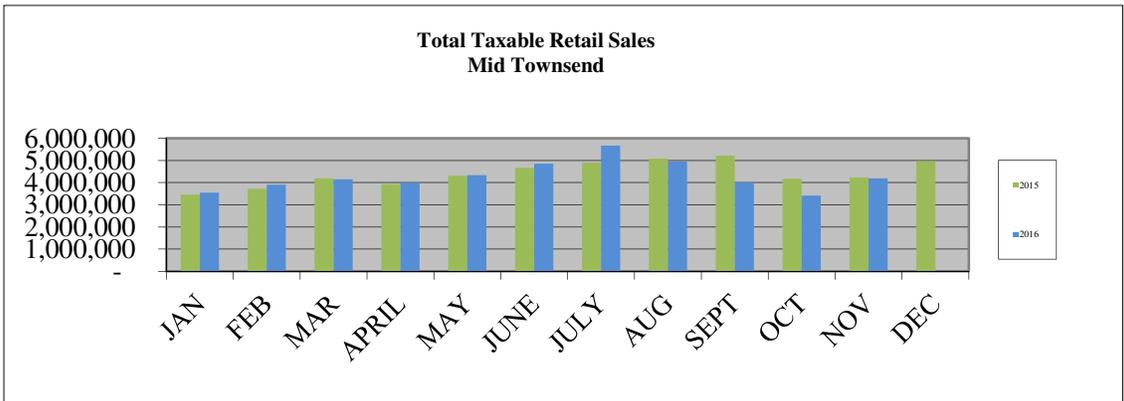




AREA 1: 2011=DDA BOUNDARY



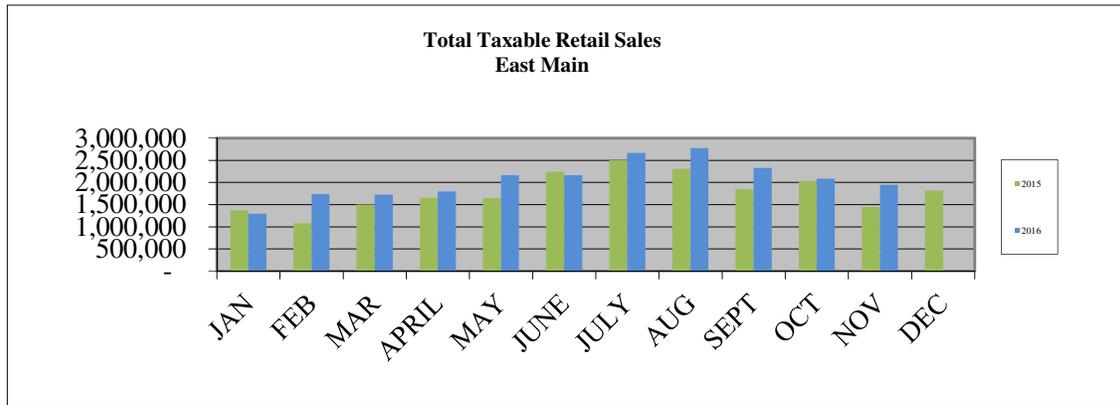
AREA 2: *NORTH CITY LIMIT TO NORTH 2ND STREET



AREA 3: MID TOWNSEND SOUTH 2ND STREET TO E OAK GROVE RD



AREA 4: SOUTH TOWNSEND E OAK GROVE RD TO SOUTH CITY LIMIT



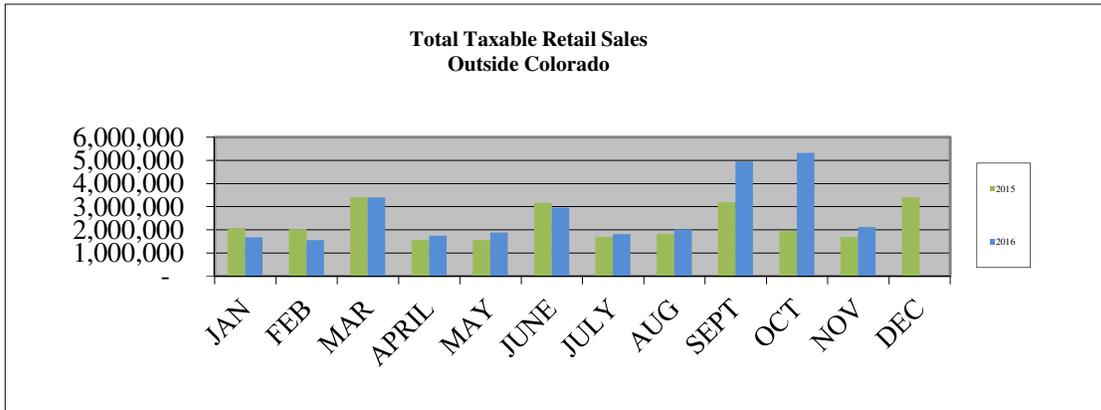
AREA 5: EAST MAIN SAN JUAN AVENUE TO EAST CITY LIMIT



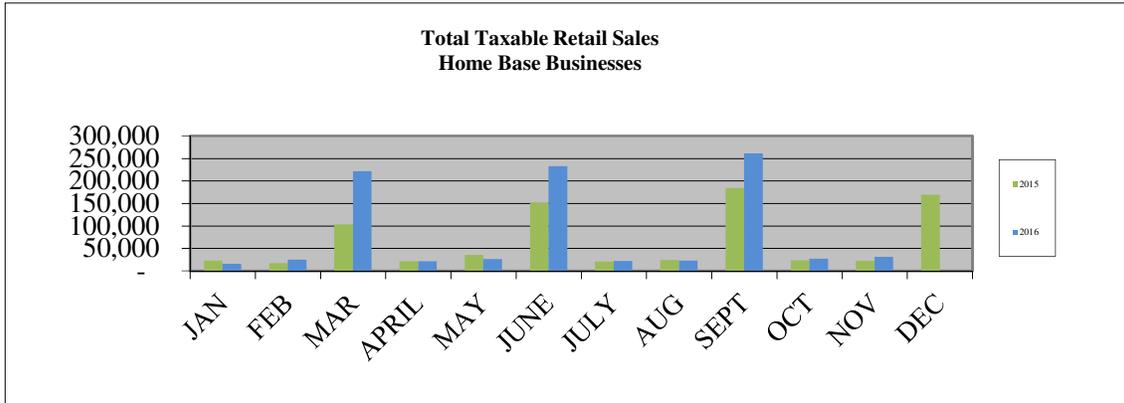
AREA 6: ALL OTHER LOCATIONS INSIDE CITY LIMITS OF MONTROSE



AREA 7: OTHER CITIES WITHIN COLORADO



AREA 8: OUTSIDE COLORADO



AREA 9: HOME BASE BUSINESSES